

DESHNIE NAICKER

HEAD OF STRATEGY & FINANCE · EXPERIENCED ENTREPRENEUR · STANDARD BANK GROUP INVESTMENTS

✉ deshnie.naidoo@gmail.com 📞 +27 (0)83 236 6576 📍 Johannesburg, South Africa 🌐 deshnie.naicker.cc

EXECUTIVE PROFILE

A strategy and finance executive — and experienced entrepreneur — with over 18 years in financial services, recognised for designing long-term strategic vision, driving commercial growth, and leading large-scale transformation. A trusted adviser to Boards and C-suite leaders, with a track record of integrating strategic insight, financial rigour, and operational leadership to deliver sustained competitive advantage in complex, regulated markets.

18+ YEARS IN FINANCIAL SERVICES	28% AUM GROWTH DELIVERED	15% CAGR NET NEW FLOWS	Dir. EXECUTIVE LEVEL
---	------------------------------------	----------------------------------	--------------------------------

CORE COMPETENCIES

Strategic Leadership & Vision	Enterprise Financial Strategy	Business Transformation	M&A & Partnerships	Stakeholder Engagement
Commercial & Revenue Growth	Digital & Product Innovation	Governance & Risk	People Leadership	Entrepreneurial Leadership

CAREER HISTORY

Head of Strategy & Finance

Standard Bank Group Investments · Director Level · Johannesburg

APR 2018 – PRESENT

- ▶ Architected the 5-year strategic roadmap for Retail Investments, delivering a 28% increase in AUM and a 15% CAGR in net new flows; led product repositioning to digital-first distribution models.
- ▶ Drove the redesign of Retail Investments following the Liberty acquisition; serves on Investments ExCo, Partnerships Steering, Bancassurance Manco, and Governance Committees.
- ▶ Evaluated and structured strategic acquisitions, partnerships, and joint ventures across the SBG ecosystem, overseeing due diligence and client value proposition development.

Head of Finance

Standard Bank Wealth · Senior Manager · Johannesburg

APR 2016 – APR 2018

- ▶ Chaired Manco committees and championed a new Central Finance operating model; led governance, budgeting, and strategic planning processes.
- ▶ Headed the Reporting organisation for the SA Wealth & Investment Executive; delivered revenue enhancement and cost-saving initiatives.

VP / Head of MI & Analytics

Barclays Wealth & Investment Management · Vice President · Johannesburg

JUN 2014 – APR 2016

- ▶ Led the KPI analytics function, providing executive leadership with data-driven intelligence to underpin strategic decision-making and competitive advantage.

VP / Head of Cost MI & Reporting

Barclays CIB / Absa Capital · Vice President · Johannesburg

MAR 2011 – MAY 2014

- ▶ Directed financial planning, budgeting, and forecasting for CIB; implemented Flash, quarterly, and year-end reporting frameworks.

Earlier: Head of Income Statement Reporting, Standard Bank (2007–2011) • Financial Planner, SABMiller (2005–2007) • Accountant: Treasury Operations, SA Petroleum Refineries (2004–2005)

EDUCATION & CREDENTIALS

2024

Oxford Strategic Leadership Programme

Saïd Business School, University of Oxford

2018

Master of Business Administration

Australian Institute of Business

CUM LAUDE · DEAN'S MERIT AWARD

2014

Nat. Cert: Financial Markets & Instruments

BankSeta

2001

BComm Accounting

University of KwaZulu-Natal

EXECUTIVE DEVELOPMENT

- ▶ Journey to Greatness — Standard Bank
- ▶ Senior Leadership Programme — Standard Bank
- ▶ Talent Accelerator — Barclays / Absa
- ▶ Financial Academy — SABMiller

TECHNICAL & LANGUAGES

SYSTEMS: SAP · Salesforce · Hyperion · Pastel Evolution · MS Office (Advanced)

LANGUAGES: English (Native) · Afrikaans (Elementary)